

# Commercial Real Estate LOAN REGISTRATION FORM

# BROKER INFORMATION

Name	
Company	
Phone	
Email	

## COMMERCIAL REAL ESTATE

- \_\_\_ Current Rent Roll (yours or use the attached form)
- \_\_\_ Property Operating Statements Last two years and YTD (Yours or use the attached form)
- \_\_\_ Owner Occupied Properties Last two years tax returns and YTD P&L for operating business
- \_\_\_\_ Purchase Contract (If the loan is for the purchase of property)
- \_\_\_ Overview Of Business Plan

Transaction Narrative

Commercial I	oan	Application
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I. PERSONAL OR BORROWING E Complete this section for all guarant Additional guarantors must complete	ntors and spouse		applicable. (	Attach ad	ditional sheets if nee	eded.)			
Borrower is an:	s) 🗆	Entity							
Borrowing entity is a:  Corporation (C Corp)  LLC  LP/LLP  S Corp  Other:									
Borrowing Entity Name:			Date Forme	ed:	Т	Fax ID:			
Any individual who owns 25% or more of the borrowing entity is required to be a guarantor of the loan. Please list ALL additional owners below or attach organization chart.									
Name	or allaon orga	Ownership	On T	itle	Is the structure of t loan transaction?	the entity changi □ Yes □			
		%	□ Yes	□ No	If yes, please descri	be:			
		%	□ Yes	□ No					
		%	□ Yes	□ No					
		%	□ Yes	□ No					
Borrower Name:		•	Co-Borro	wer Nam	e:				
Social Security #:	Date of Birth:		Social Se	curity #:		Date of Birth:			
Marital Status:	□ Single	Divorced	Marital St	atus:	□ Married	□ Single	Divorced		
Address 1:			Address ?	1:					
Address 2:			Address 2	2:					
City: State:	Zip	):	City: State: Zip:						
Phone Number:			Phone Number:						
Email Address:			Email Address:						
II. LOAN REQUEST									
Commercial Mortgage Type Applied For	: 🗆 Investe	or 🗆 Owner-	Occupied						
Loan Purpose:   Purchase  Refina	ince 🗆 Cash-	out Refinance	Amortizatio	on: 🗆 18	5 Years 🛛 20 Yea	ars 🛛 25 Years	s □ 30 Years		
Requested Loan Amount:	Request	ed Interest Rate %							
Loan Program	r		Prepayme	nt Type:	□ 5% for 5 Ye	ears 🗆 5	5% for 3 Years		
If a Purchase:	<u>If a Refina</u>	nce:	Subject Property Cash Flow:						
Purchase Contract Expires:	Original Pure	chase Date:	Actual Rents in Place (annualized): \$				\$		
Purchase Price: \$	Original Pure	chase Price:	\$		Less Actual Expenses	s (annualized):	\$		
Amount of Down Payment: \$	Cost of Impr	ovements Made*:	\$		Equals Net Op. Incom	ne (annualized):	\$		
	Current Lend	der:			Gross Annual Rent of	Largest Tenant:	\$		
	Interest Rate	e %:			Annual Property & Lia	ability Insurance P	remium: \$		
	Monthly Pay	ment:	\$		Annual Property Taxes: \$				
	tgage 1:	\$		(*Please do not includ depreciation as a part					
		\$							
	Pay-Off Outs Taxes/Other		\$						
	Cash Out:		\$						
	Cash Out Description:								
	Is the proper	ty subject to any add	ditional liens,	encumbra	ances or restrictions?	□ Yes □ N	lo		

III. SUBJECT PROPERTY IN	FORMATION										
Subject Property Address:											
City:	State:	Zip:	Year Built:								
Description of Subject Property (	attach description	if necessary):									
Commercial Property Type:MultifamilyMixed Use (>50% Residential)WarehouseRetailRestaurantsMobile Home ParksMixed Use (<50% Residential)											
Does the property have? 🗆 Underground or above ground storage tanks 🔅 Automotive repair uses 🔅 Ongoing environmental remediation											
Hazardous material han	dling/Licensing	On-site dry cle	eaner								
Estimated Value of Real Estate:	\$										
Source of Value Estimate:	□ Appraisal	Estimate	e 🗆 Sales Price (if purchase)								
Owner Occupied:	□ No		Owner Occupancy %:								
Yrs. of Investor Experience:			Number of Buildings:								
Number of Units:			Building Sq. Footage:								
Number of Units Occupied:			Land Sq. Footage:								
IV. BUSINESS INFORMATIO	<b>N</b>										
Please complete if you are Sel	f-Employed or the	e Borrower is a Busin	ess Entity.								
Business Name:											
Address:											
City:		State:	Zip:								
Years as Business Owner:											
Will this business occupy the sul	pject property?	□ Yes □ No									
Type of Business:	rporation (C Corp)		/LLP □ S Corp □ Other								
Tax Year 1 20 Business	ncome		Tax Year 2 20 Business Income								
a. Annual Revenues:	\$		a. Annual Revenues: \$								
<ul> <li>b. Annual Expenses: (Exclude depreciation)</li> </ul>	\$		b. Annual Expenses: (Exclude depreciation)								
Net Operating Income (A-B)	\$		Net Operating Income (A-B) \$								
V. EMPLOYMENT INFORM	ATION										
Self Employed:	□ No		Self Employed:								
Years on the Job:			Years on the Job:								
VI. ANNUAL INCOME AND	COMBINED HOUS	SING EXPENSE INFO	RMATION								
Net ANNUAL Income:	Borrower	Co-Borrower	Combined MONTHLY Housing Expenses (for Primary Residence only)								
Total Income:	\$	\$	Total Monthly Housing: \$								
VII. ASSETS AND LIABILITI	ES										
	Assets		Liabilities								
Total Assets: \$			Total Liabilities: \$								
Total Cash Available: \$ (Savings and Checking)			Net Worth: \$								

VIII. PERSONAL DECLARATIONS					
If you answer "Yes" to any questions A through F, please provide	a separate explanation.	Borre	ower	Со-Во	orrower
A. Are there any outstanding judgments against you?		□ Yes	□ No	□ Yes	□ No
B. Have you declared bankruptcy within the last 4 years?		□ Yes	□ No	□ Yes	□ No
C. Have you had property foreclosed upon or given title in lieu the	reof in the last 4 years?	□ Yes	□ No	□ Yes	□ No
D. Are you party to a lawsuit?		□ Yes	□ No	□ Yes	□ No
E. Have you directly or indirectly been obligated on any loan whic in lieu of foreclosure or judgment in the last 4 years?	h resulted in foreclosure, transfer of title	□ Yes	□ No	□ Yes	□ No
F. Are you presently delinquent or in default on any Federal debt obligation or loan guarantee?	or any other loan, mortgage, financial	□ Yes	□ No	□ Yes	□ No
G. Are you obligated to pay alimony, child support or separate ma	intenance?	□ Yes	□ No	□ Yes	□ No
H. If applicable, do you intend to occupy the property as your prin	ary housing residence?	□ Yes	□ No	□ Yes	□ No
I. Have you been convicted of a felony within the past 10 years?		□ Yes	□ No	□ Yes	□ No
J. Are you a U.S. citizen?		□ Yes	□ No	□ Yes	□ No
K. Are you a permanent resident alien?		□ Yes	□ No	□ Yes	□ No
If you answered no to questions J and K, please provide visa statu	IS:				
IX. BUSINESS DECLARATIONS Please select N/A if you are closing as an individual and you	Ir business is not going to occupy the subje	ect propert	у.		
Neither my business, nor any principal of my business has declare	ed bankruptcy in the last 4 years.		🗆 True	e 🗆 False	e □N/A
Neither my business, nor any principle of my business is a party to	any lawsuit.		🗆 True	e 🗆 False	e □N/A
My business has never defaulted on any Federal debt including S	BA loans.		🗆 True	e 🗆 False	e □N/A
No principle of my business has had a property foreclosed within t	he past 4 years.		🗆 True	e 🗆 False	e □N/A
The business has neither been denied a license, certification or all administratively limited to its ability to conduct business.	ility to conduct business nor been susper	nded or	🗆 True	e 🗆 False	e □N/A
Please explain any declaration with "false" response or provide documentation:					
X. GENERAL AUTHORIZATION					
I HEREBY AUTHORIZE LENDER TO VERIFY ANY AND ALL INFORMAT LIMITED TO MY PAST AND PRESENT EMPLOYMENT, EARNING RECO NEEDED TO PROCESS MY LOAN APPLICATION.					
I UNDERSTAND THAT FALSE INFORMATION AND STATEMENTS MAY FURTHER, I UNDERSTAND THAT MY INFORMATION WILL BE SCRUB CONFIRM COMPLIANCE WITH THE US PATRIOT ACT, COUNTER-TEF	BED AGAINST THE OFAC, SDN LISTS, EXCL	USIONAR	Y AND OT		-
I CERTIFY BY SIGNING BELOW THAT THIS IS NOT AN APPROVAL OF PROCESS FOR REASONS INCLUDING BUT NOT LIMITED TO CREDIT UNSTABLE GOVERNMENT/POLITICAL CLIMATE WITHIN A COUNTRY	WORTHINESS SUCH AS; COLLATERAL ISS			-	-
Applicant I AUTHORIZE LENDER TO MAKE ALL INQUIRES NECESSARY THAT HEREIN AND TO DETERMINE MY CREDITWORTHINESS.	VERIFY THE ACCURACY OF THE STATEM	ENTS MAD	E		
Applicant Authorization/Signature:	Social Sec. #: Date:				
<b>Co-Applicant</b> I AUTHORIZE LENDER TO MAKE ALL INQUIRES NECESSARY THAT AND TO DETERMINE MY CREDITWORTHINESS.	VERIFY THE ACCURACY OF THE STATEM	ENTS MAD	E HEREIN	I	
Co-Applicant Authorization/Signature:	Social Sec. #: Date:				

## X. INFORMATION FOR GOVERNMENT MONITORING PURPOSES

The purpose of collecting this information is to help ensure that all applicants are treated fairly and that the housing needs of communities and neighborhoods are being fulfilled. For residential mortgage lending, federal law requires that we ask applicants for their demographic information (ethnicity, sex, and race) in order to monitor our compliance with equal credit opportunity, fair housing, and home mortgage disclosure laws. You are not required to provide this information, but are encouraged to do so. The law provides that we may not discriminate on the basis of this information, or on whether you choose to provide it. However, if you choose not to provide the information and you have made this application in person, federal regulations require us to note your ethnicity, sex, and race on the basis of visual observation or surname. The law also provides that we may not discriminate on the basis or age or marital status information you provide on this application.

Instructions: You may select one or more "Hispanic or Latino" origins and one or more designations for "Race." If you do not wish to provide some or all of this information, select the applicable check box.

BORROWER		CO-BORROWER						
ETHNICITY  Hispanic or Latino  Mexican  Puerto Rican Cuban	<b>RACE</b> <ul> <li>American Indian or Alaska Native-</li> <li>Enter name of enrolled or principal tribe:</li> </ul>	ETHNICITY  Hispanic or Latino  Mexican Puerto Rican Cuban  Other Hispanic or Latino – Enter Origin:	RACE American Indian or Alaska Native- Enter name of enrolled or principal tribe:					
<ul> <li>Other Hispanic or Latino – Enter Origin:</li> <li>Examples: Argentinian, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, etc.</li> <li>Not Hispanic or Latino</li> <li>I do not wish to provide this information</li> </ul>	<ul> <li>☐ Asian</li> <li>☐ Asian Indian □ Chinese □ Filipino</li> <li>□ Japanese □ Korean □ Vietnamese</li> <li>Other Asian - Enter race:</li> <li>Ex: Hmong, Laotian, Thai, Pakistani, Cambodian, etc.</li> <li>□ Black or African American</li> <li>□ Native Hawaiian or Other Pacific Islander</li> <li>□ Native Hawaiian □ Guamanian or Chamorro</li> <li>□ Samoan □ Other Pacific Islander -</li> </ul>	Examples: Argentinian, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, etc.	<ul> <li>□ Asian</li> <li>□ Asian Indian □ Chinese □ Filipino</li> <li>□ Japanese □ Korean □ Vietnamese</li> <li>Other Asian - Enter race:</li></ul>					
SEX: □ Male □ Female □ I do not wish to provide this information	Enter race:	SEX: □ Male □ Female □ I do not wish to provide this information	Enter race:					
To Be Completed by Financial Institution (for application taken in person):								

Was the ethnicity of the Borrower collected on the basis of visual observation or surname?	□ NO □ YES
Was the sex of the Borrower collected on the basis of visual observation or surname?	□ NO □ YES
Was the race of the Borrower collected on the basis of visual observation or surname?	□ NO □ YES

Fax or Mail     Email

Closing Notes: (1) IRS Form 4506T to be signed prior to underwriting for all borrowers and businesses related to the transaction. (2) Signatures on all tax returns may be completed at closing. This application is for a business purpose loan secured by commercial real estate. The undersigned specifically acknowledge and agree that (1) the loan requested by this application will be secured by a first mortgage or deed of trust on the property described herein; (2) the property will not be used for any illegal or prohibited purposes or use; (3) all statements made in this application are made for the purpose of obtaining the loan indicated herein; (4) occupation of the property will be as indicated above; (5) verification or reverification of any information contained in the application may be made at any time by the Lender, its agents, successors and assigns, either directly or through a credit reporting agency, from any source named in this application, and the original copy of this application will be retained by Lender, even if the loan is not approved; (6) the Lender, its agents, successors and assigns will rely on the information contained in the application and I/we have continuing obligation to amend and/or supplement the information provided in the application if any of the material facts which I/we have represented herein should change prior to closing; (7) In the event my/our payments on the loan indicated in this application become delinquent, the Lender, its agents, successors and assigns, may, in addition to all their other rights and remedies, report my/our name(s) and account information to a credit reporting agency; (8) ownership of the loan may be transferred to successors or assigns of the Lender without notice to me and/or the administration of the loan account may be transferred to an agent, successor or assign of the Lender with prior notice to me; (9) the Lender, its agents, successors and assigns make no representations of warranties, express or implied, to the Borrower(s) regarding the property, the condition of the property, or the value of the property; and (10) I/we understand and hereby agree that all principals of the company have been identified to the Lender and will sign the note personally guaranteeing repayment of the obligation. I/we the undersigned certify that the information provided in this loan application and in all loan documents submitted to Lender is true and correct as of the date set forth opposite my/our signature(s) on this application and acknowledge my/our understanding that any intentional or negligent misrepresentation of the information contained in this application may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq. and liability for monetary damages to the Lender, its agents, successors and assigns, insurers and any other person who may suffer any loss due to reliance upon any misrepresentation which I/we have made on this application.

If your application for business credit is denied, you have the right to a written statement of the specific reasons for the denial. To obtain the statement, please contact your lender within 60 days from the date you are notified of our decision. We will send you a written statement of reasons for the denial within 30 days of receiving your request for the statement.

Notice: The federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, sexual orientation, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is Federal Trade Commission, Equal Credit Opportunity, Washington, D.C., 20580.

Applicant's Initials:

Co-Applicant's Initials:





### ALL COLUMNS AND SECTIONS MUST BE COMPLETED.

Rent Roll as of (required):

PROPERTY ADDRESS								CITY		STATE	ZIP CODE
STE #	TENANT'S NAME (PUT VACANT FOR VACANT SPACE)	SQ. FT. (APPROX)	CURRENT MONTH RENT IN PLACE	ORIGINAL OCCUPANCY DATE	CURRENT LEASE START DATE OR MTM	CURRENT LEASE EXPIRATION DATE	LEASE TYPE (NNN, MOD. GROSS, GROSS)	MONTHLY CAM CHARGES	NET RENT INCREASE (MO / YR)	NET RENT INCREASE AMT (\$ / MO)	EXTENSION OPTIONS? (Y / N)
TOTAL	S										

NOTEC	ON	TEN		ITC
NOTES	ON	TEN	JAN	115

#### SIGNATUR

I (we) certify under penalty of perjury that the foregoing information herein is true and accurate.

Borrower

Date

Borrower

Date





ALL COLUMNS AND SECTIONS MUST BE COMPLETED.							Rent Roll as of (required):					
PROPERTY ADDRESS							CITY STATE				ZIP CODE	
TOT	AL # OF UNITS	# OF	VACANT	UNITS	# OF F	URNISHED	UNITS	# OF UN	IFURNISHED	JNITS	# OF SECTIC	N 8 UNITS
APT #	TENANT'S NAME		BDR/ BATH	SQ. FT. (APPROX)	CURRENT RENT PER MO	ORIGIN OCCUPA DATE	NCY	JRRENT LEASE EXPIRATION OR MTM	DATE OF LAST RENT INCREASE	FURNISHED UNIT (Y/N)	SECTION 8 (Y/N)	RENT CONCESSIONS (Y/N)
			/									
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* USE A	DDITIONAL FORMS	F NECES	/ SARY									
MON	ITHLY RENT SCHE	DULE								uded in rent?		
MON (Must	ITHLY LAUNDRY I show on Income/Expe	INCOME enses)					Electricity Cable TV Gas Garbage Water Hea					
MON	ITHLY GARAGE IN	ICOME					Is the property subject to rent control?					
OTH	ER INCOME (speci	ify below)								rent allowabl	e increase r	er vear?
								<u>\$</u>		-		
TOTA	AL FROM OTHER F	PAGES							been your a ding 12 moi	average mont	hly occupar	ncy rate over
TOT	AL GROSS MONTH	ILY INCO	ME						ding 12 moi <u>%</u>	iuns?		
SIGNA	TURE											

I (we) certify under penalty of perjury that the foregoing information herein is true and accurate.

Borrower



# PROPERTY OPERATING STATEMENT

PROPERTY ADDRESS		CITY	STATE	ZIP CODE	
ANNUAL INCOME	2ND YEAR PRIOR	PRIOR YEAR	CURI	RENT YEAR	MOS.
Rental Income Collected					
Total Income Collected					
ANNUAL EXPENSES	2ND YEAR PRIOR	PRIOR YEAR	CURI	RENT YEAR	MOS.
Do not include one time capital expe	nse items				
Real Estate Taxes					
Insurance					
UTILITIES					
Gas					
Electricity					
Water/Sewer					
Trash					
MAINTENANCE					
Pest Control					
Gardener					
Pool Service					
Elevator					
Cleaning Service					
Building Rep. & Maint.					
Painting & Decorating					
Supplies					
ADMINISTRATION					
Administrative					
Advertising					
Telephone					
MISCELLANEOUS					
Resident Manager					
Security					
Off-Site Management					
Other					
TOTAL EXPENSES					
NET OPERATING INCOME					
COMMENTS OR EXPLANATIONS					